RESQUAD AI

resquad.ai

Who are we? What's our experience?

Founders



Anton Brychak

CTO with 15 years of relevant experience. Served 500+ clients under the same business model

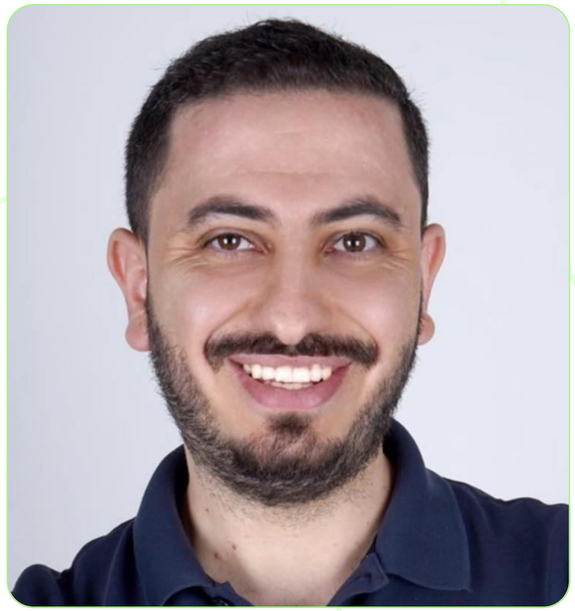


Abdullah Abdulaziz Aljaafari

CEO with 18 years of engineering experience and 5 years in the IT field

Who are we? What's our experience?

Advisors



Diyaa Hamza

ex-CTO at Floward. Developed a company from 0 to 936M USD valuation. AI expert



Viktor Gozhyi

CEO & Co-Founder Marketing Agency - Vluchno.io, ex-COO at TemplateMonster.com, Mentor, Consultant, PhD

How did we come together?

Abdullah and Anton connected one year ago around Abdullah's need of IT services



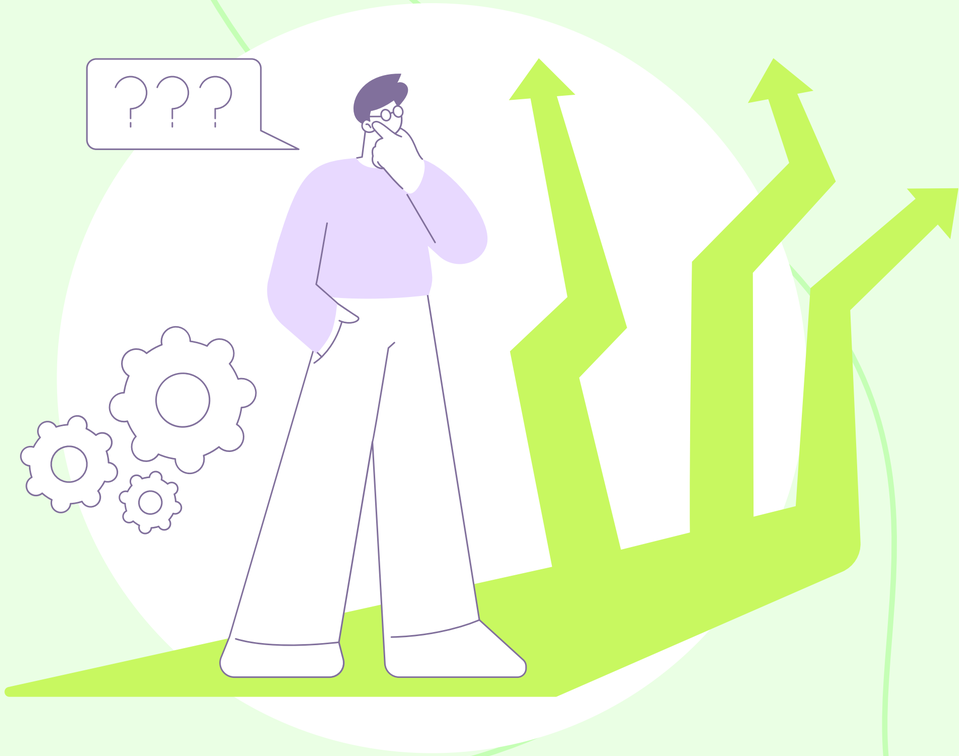


9 months after collaboration Abdullah exited his prior project to establish Resquad AI with Anton as he understood the KSA market's potential growth

Abdullah hired Anton's previously owned company as a service provider

Whose problem do we solve?

Resquad AI is a b2b self-serve platform for **any software-related company**.



The Software market in the Middle East and North Africa is projected to grow by **5.29%** (2024-2029) resulting in a market volume of **US$24.04bn** in 2029.

Our Use Case: What problems do we solve?

Sales are unpredictable

You either have developers sitting without work on the bench



Or you need to hire more developers to serve your customer's or market's needs

Why is it a pain?

1. Paying a salary for developers without work **reduces** a software development company's profit **from 40% to 5%.**

2. Hiring one skilled developer takes **up to 6 months** and there is no guarantee they are the right fit for the project.

What does our solution provide?

Find and verify as many reliable software development companies as possible and let them share developers

Bring “external” companies who need additional resources to make your solution attractive

Build an infrastructure for them so they can efficiently work together

Make companies feel safe in their decision making

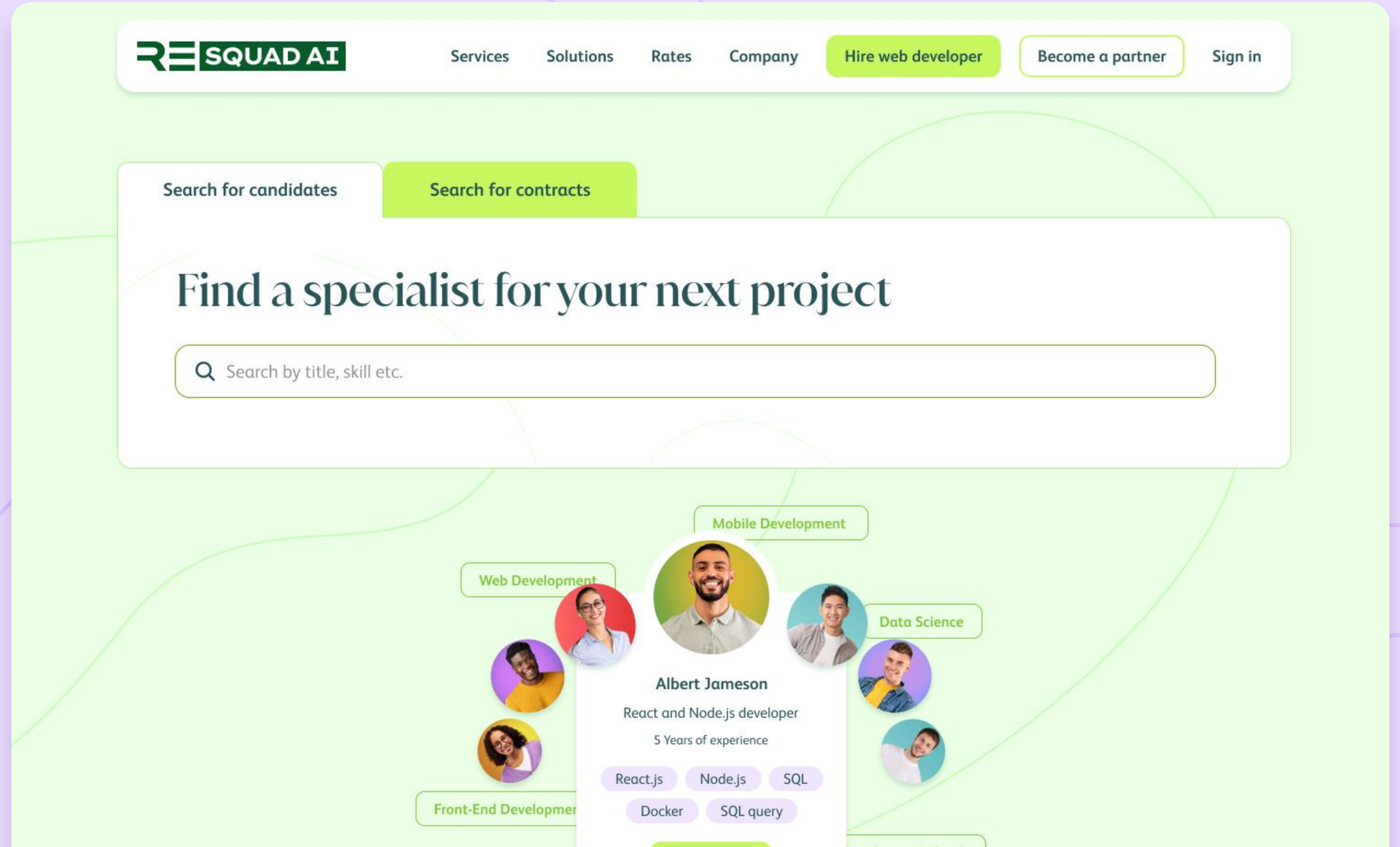
Understand how we can make their projects easier and successful

Build an AI-based Platform

Why they need it?

- Usually, we hire developers who sit without work.
- Since they don’t have a project - we can buy them near self-cost (monthly salary).
- While buying them at self-cost, we reduce their price **up to 40%**.
- We can add our service margin and still provide **20% lower prices** than the market average.

This is the future of hiring software developers



Okay, there is some magic. AI.

LLM for developers search
(even upload CV, any language)

AI for CV rebuilding

AI for developer’s skills verification

AI for paper work

What we have done so far?

There is no magic. Years of **experience**, **hard work** and **modern technology**.

1. Database of **100 000+ profiles** of real software developers (worldwide)
2. No freelancers, only **verified software development companies**
3. MVP of the platform is **launched** and **serving** customers

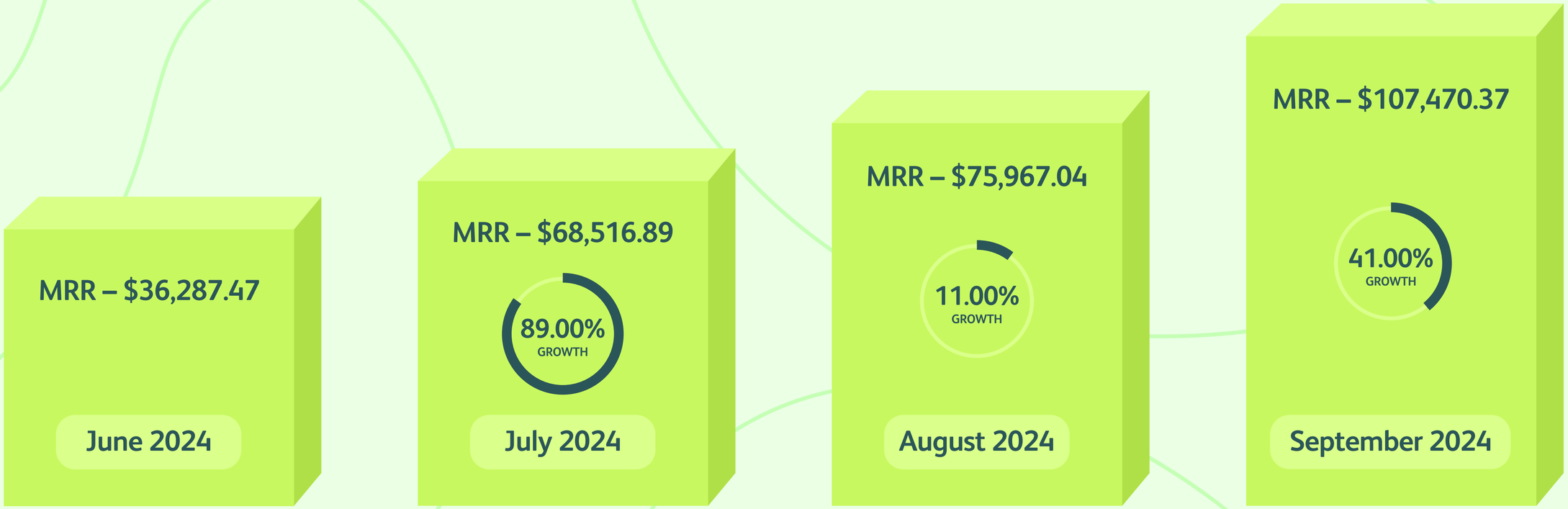


What have we already achieved?

8 customers,
customers closed in
month 1 of launch

1M USD
deals in pipeline

Closed pre-seed
round of **320k USD**



Our first customers

CYBER BMS

neoteric

ANTO LOGIC

Anantyx

HUMANS

FLOWARD

TATEDA

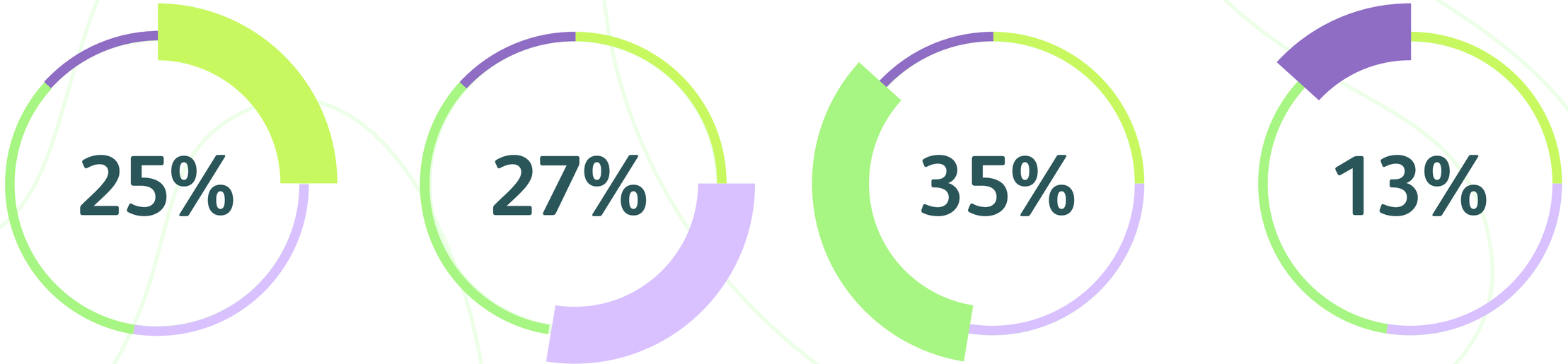
JETSOFT PRO

How we can grow faster?

- We are seeking **1M USD** at **6,5M USD** valuation
- Our **KPI is 400k USD MRR** (25M USD valuation) by September 2025



Use of fund



Admin

Technology

Marketing

BD

Our unique proposition vs our competitors

TURING	No technology, hiring takes at least 2 weeks
squadio	Simple search platform, primarily Indian, Pakistani and Egyptian developers, hiring takes more than a month
YouTEAM	No technology, close to hiring agency model

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